



For Immediate Release:
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ZENITH AVIATION NAMES SCOTT NORDSTROM
DIRECTOR OF BUSINESS DEVELOPMENT

Veteran sales executive will expand regional airlines'
parts consignment business.

FREDERICKSBURG, VA – September 26, 2013 – Zenith Aviation has appointed Scott Nordstrom as Director of Business Development. Nordstrom, a veteran sales executive, has served as Vice President Corporate Sales and Services for AvCraft Support Services, the former distributor of the Dornier 328 regional aircraft, in addition to holding senior-level sales positions with several mining and heavy equipment distribution companies. He most recently was President of the International Trade Group.

Nordstrom is charged with working with regional airlines to expand Zenith's parts consignment business.

"Scott has the sales skills and industry contacts to significantly expand our parts consignment and acquisition business," said Bob Stanford, President and CEO of Zenith. "He's a welcome addition to our team."

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ZENITH AVIATION CORPORATE BACKGROUNDER

Zenith Aviation was formed in 2002 when the company was awarded the exclusive marketing and distribution rights for all spare parts for the out-of-production Dornier 328 regional airline aircraft, both the turbine-powered and turboprop models.

In 2012 Zenith invested more than \$3 million to increase the size of its secure, climate-controlled warehouse, bringing the total size to 44,000 square feet. At the same time it installed a state-of-the-art parts automated inventory storage and retrieval system to improve storage capabilities and operational efficiencies.

Zenith adheres to the highest quality management systems and has earned certification in both the AS9120 Rev. A and ISO 9001:2008 quality standards. The company is audited once a year by BSI, the industry leading ISO 9001 certification body, in addition to regular on-site client audits.

Zenith currently has more 46,000 line items in stock. In addition to the Dornier 328, the company stocks parts for Bombardier, Embraer, Agusta, ATR, Bell Helicopter and Hawker Beechcraft aircraft.

Zenith is based in Fredericksburg, VA, close to Washington, DC, and in a designated US HUB zone. The company has applied for certification as a HUB Zone small business. Zenith also handles third-party logistics for companies that need a turnkey solution for parts they own but do not have the space to store.

For more information, contact Zenith Aviation at 540/361-7700 or access www.zenithaviation.com.

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